

LIVE IN ISRAEL, STUDY IN ENGLISH

ARISON SCHOOL OF BUSINESS



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GLOBAL MBA PROGRAM

The Global MBA program equips you with capabilities that will fundamentally change you, and give you the skills to face and manage 21st century challenges. It is this task to which all our faculty members are devoted, and which is reflected in our up-to-date courses, the large variety of real-life projects, and the careful selection of the highest quality academic faculty. The two tracks in the GMBA program - Al & Big Data and Innovation & Entrepreneurship - leverage Israel's status as a center of progress in high-tech, innovation, and entrepreneurship, and benefit from Reichman University's resources and reputation as a leader in interdisciplinary education with strong ties to industry.

Courses are taught twice a week.

PART-TIME

Sunday: 16:00 - 22:00 | Friday: 8:00 - 14:00



THE RULES OF THE GAME IN THE
BUSINESS WORLD HAVE CHANGED.
TODAY WE ARE LOOKING FOR MANAGERS
OF A NEW BREED: THOSE WHO CAN MAKE
A DIFFERENCE, CREATIVE LEADERS WHO
ARE WILLING TO BREAK CONVENTIONS,
ENTREPRENEURS WITH THE ABILITY
TO THINK DIFFERENTLY AND WHO
ARE CAPABLE OF BRINGING ABOUT A
REAL CHANGE. ONLY THESE TYPES OF
MANAGERS WILL BE ABLE TO THRIVE IN
A DYNAMIC AND CHANGING WORLD, AND
KNOW HOW TO FACE ANY CHALLENGE
THAT MAY STAND IN THEIR WAY."





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The MBA program is a journey, taking you back to the drawing board and inspiring you to blend technology with creativity in ways that can impact all high-tech industries.

Through its comprehensive approach, the program encourages you to experiment with various models, fostering unique connections and opening your mind to a universe of endless opportunities."

Rinat Zilberstein

Originally from Israel
AT&T Israel General Manager and VP R&D

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The Global MBA program empowered me to make the leap from nonprofit and diplomacy work into the Israeli innovation ecosystem. Not only did it introduce me to a vast network of business leaders and seasoned entrepreneurs, but it also equipped me with the tools and confidence to dive into venture evaluation at Israel's biggest VC as an Investment Analyst and, later, the Value Creation Manager for a portfolio of 350+ startups."

Natalie Milstein

Originally from Los Angeles Senior Associate at Blue Laurel Advisors

REICHMAN UNIVERSITY

FAST FACTS



Over 38 research institutes at Reichman University



The Career Center

www.runi.ac.il/research-institutes

aims to assist alumni in integrating into the professional market, as employers seeking to recruit suitable candidates







REICHMAN UNIVERSITY: THE MOST INTERNATIONAL UNIVERSITY IN ISRAEL

Reichman University created new, academic interdisciplinary Concepts in the fields of entrepreneurship, counter-terrorism and sustainability - models that are being implemented around the world

Over 400 lone soldiers studying for full degrees

Reichman University's Alumni Association,

with over 38,000 graduates, forms a professional and social alumni community that promotes

networking from different countries, and strengthens the pride and sense of belonging to Reichman University and its alumni



Ranked **no.** in Israel for our treatment of IDF reservists



The AI & Big Data track establishes exceptional managers for leading in the era of data revolution. To reach the top levels of any organization, and to compete effectively in any industry, managers must embrace a data-driven mindset.

In this program, you will acquire knowledge and skills in data analytics and management through courses, workshops, and company projects, while also being exposed to companies and organizations and gaining hands-on experience.

As a graduate, you will apply your leadership potential in creating a startup, running a business, or managing a team. In any of these roles, you will be able to think and speak data to complement the intuitions that would normally guide your managerial actions.

Successful candidates for our exclusive track should be comfortable taking a technological approach to problem solving. They do not, however, have to have a scientific degree or prior knowledge of programming.

We are looking for overachievers with great interpersonal skills and professional attitudes.

PRACTICAL PROJECTS

Students in the AI & Big Data track will have the unique opportunity to work on six-month practical projects - establishing a venture or solving a real-world problem - accompanied by mentors from the industry.



Gail Gilboa Head, AI & Big Data Track

PARTIAL LIST OF COURSES

Machine Learning for Business

Machine Learning for Business Machine Learning (ML) is changing our lives and businesses. This course prepares you with the relevant technical knowledge to drive growth, innovation, and efficiency in either your new business or existing organization. The focus is on empowering you as a business leader to ask the right questions about whether ML will benefit your business. Using your hands-on experience, you'll create a demo that identifies realistic ML opportunities. ML Solution Based on Python, Pandas Scikit-Learn, GPT, and SQL This course will teach you how to successfully lead ML projects and people, and how to strategically leverage ML for business success.

Data Driven Behavioral Insights

Al & Big Data are changing behavioral science. This course will explore how the two domains complement each other and work together real-life challenges. The course provides the student with in-depth knowledge and tools, Big Data and Statistical Learning Techniques, Behavioral Nudge Science. In addition to practical skills, we will do this through healthcare examples.

SQL

The course covers the theory and practical use of relational database systems and the SQL data language they employ. Working extensively with MySQL 8.0 RDBMS, students learn to analyze data requirements, design a normalized schema, build an efficient database with emphasis on read/write performance and investigate contents' relational databases. Additionally, the course introduces students to the "next generation" of non-relational systems.

Business Intelligence

This course gives an overview of how to encompass intelligence technologies and visual analytics to support decision-making and impact corporate strategy, performance, and competitiveness.

Introduction to Programming with Python

This course provides basic principles of programming in Python, the most popular and intuitive programming language that allows developers to create meaningful programs quickly. No previous background is required.

A full list of all courses will be available to students on the Reichman University website:

https://www.runi.ac.il/gmba/courses

Reichman University reserves the right to cancel, alter, or expand the academic programs offered.



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The MBA program in AI & Big Data at Reichman University has not only equipped me with technical knowledge, but also with essential managerial skills that enable me to effectively lead and innovate within the product I am a part of. Through courses in strategic management, leadership, and innovation, I have learned how to effectively navigate the complexities of the business world and drive forward-thinking solutions.

Maya Plotnik

Originally from Israel Product Marketing Manager, Applied Materials







The Innovation & Entrepreneurship track is a partnership between Reichman University's Media Innovation Lab (milab) and the Arison School of Business. This unique track is designed for exceptional students with professional experience, who wish to join the global startup ecosystem or improve their career choices within this vibrant community. Students will learn innovation, as well as product and business methodologies, and will have the opportunity to promote new ideas, as either entrepreneurship projects (startup or venture ideas) or intrapreneurships (new products or businesses within an existing company). The track focuses on experiential learning, including guest lectures, informal mentorships and visits to leading companies (led by entrepreneurs, VCs, angel investors, product managers, inventors, and more). Students come from diverse fields, including computer science, engineering, business, law, economics, design, and social sciences, as well as biology, art, and medicine.



Prof. Oren Zuckerman

Academic Director, Innovation &
Entrepreneurship Track
Founder and Co-Director,
Media Innovation Lab,
Reichman University



Michal Olmert Naishtein Executive Director, Innovation & Entrepreneurship Track

LAB: PRODUCT INNOVATION & VENTURE CREATION

In the Lab courses (three consecutive courses) students work in teams to develop a new product and venture from the concept stage.

The Lab experience is based on leading entrepreneurial methodologies, combined with UX and product techniques. Students work closely with leading mentors from the Israeli startup community, including entrepreneurs, investors, and experts in various domains: online marketing, user experience, product management, product validation strategies, and more. Students who choose to develop hardware products, such as IoT and robots, can learn how to use milab's advanced rapid-prototyping tools, including 3D printing, electronics prototyping and sensors, woodshop, metal shop, and biofabrication.

PRACTICUM EXPERIENCE

Students are offered a unique opportunity to experience the startup world from within, by joining early stage startups, accelerators, VCs, or incubators. Students who participate in the practicum program devote 6-8 weekly hours during a four-month period to carrying out professional projects. Former students worked at Microsoft Ventures, Sigma Labs, 8200 EISP, Glilot Capital, OurCrowd, Meron Capital, AIVF, Carbyne, OrCam and many more startups and funds. Our network of collaborators is constantly growing and we tailor opportunities for our students.

Admission to the experiential courses is subject to a screening process that takes place during the course of studies. Participation in these courses is not a requirement for completing studies in the Innovation & Entrepreneurship track.

PARTIAL LIST OF COURSES

Israeli Entrepreneurship Ecosystem

You will be taught how investors evaluate startups: What is more important, the team or the technology? What startup roles are relevant for MBA students? The course includes lectures with guest VCs and angel investors, as well as company visits led by entrepreneurs and heads of accelerators.

Data-Driven Product Management

What is the product manager role in a data-driven startup? What is the product life cycle? You will be taught how PMs validate new product directions. The course includes guest lectures and company visits with PMs from Google, Meta, Taboola, and a variety of startups, as well as with academic data science experts.

Business Communications

You will be taught how to pitch to a management team or to a large audience and how to merge the art and science of interpersonal communication.

Led by TED talk coaches Michael Weitz and Abigail Tenembaum.

UX Research for Product Innovation

What is User Experience (UX)? You will learn how to leverage UX research methods to better understand users, and how to invent new products that provide value. You will also learn how to validate product ideas before the MVP stage.

Led by Prof. Oren Zuckerman - the track's academic director, founder of Reichman University's Media Innovation Lab, and an HCI (Human-Computer Interface) lecturer and researcher.

Design Thinking

What are the methods designers use to solve problems in a creative way? Can design methodologies help a team work more creatively? You will be taught how design approaches can improve a business's strategy.

Led by Prof. Alex Padwa - an industrial designer who is the former head of the Industrial Design Department at Shenkar College of Engineering and Design.

Systematic Creativity

Are creative thinkers born or made? This course shows how creativity is a skill that can be taught and practiced.

Led by Prof. Jacob Goldenberg - marketing professor at Reichman University and Columbia University and developer of the SIT (Systematic Inventive Thinking) methodology.

Organizational Innovation

What are the best (and worst) practices in innovation and how should one deal with the complex challenge of navigating organizational innovation culture?

Led by Idit Biton - Innovation and Future of Work Specialist; Senior partner at SIT - Systematic Inventive Thinking.

A full list of all courses will be available to students on the Reichman University website: https://www.runi.ac.il/gmba/courses

Reichman University reserves the right to cancel, alter, or expand the academic programs offered.



The Innovation & Entrepreneurship track is designed for exceptional candidates from diverse backgrounds who are creative, adventurous, and interested in creating new products and services for the business market."





STUDY TOUR TO NY

In recent years, New York City has developed into what is now called "Silicon Alley," with thousands of technology startups based there. The city is also one of the world's most important business centers, and home to some of the most prominent companies in all sectors. The Study Tour includes visits to startup companies and meetings with entrepreneurs and inspiring leaders from various sectors. The tour offers students a unique opportunity to get a firsthand impression of current trends, new technologies, and innovative business models. We will focus on academic workshops, site visits, discussions and networking to help students gain an up-to-date and holistic perspective of the inner workings of the NYC tech scene.

The cost of the trip is not included in the tuition.

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I came back from New York full of inspiration and motivation. Hearing the different startup stories showed me how fortunate I am to be in a situation where so many different opportunities are available to me. Founders with all different backgrounds and motivations proved to us that it is possible to build your own successful business or take your career on a new path. This trip has once again opened my eyes to the fact that we can do so much with our lives, that we should be brave and go off in new ways that challenge us, and make us stronger and more experienced. And if we don't do it all now, when will we do it?"

Charlotte Hetzler, MBA Graduate



Dr. Sivanie Shiran PhD, University of Haifa

Faculty Head of Leadership Development in the G/MBA programs

Dr. Shiran is Clinical Psychologist, Jungian Psychoanalyst and Organizational Consultant. Before joining Reichman University she worked at Harvard Business School (HBS) and the Institute for Management Development (IMD) in Switzerland. Her work focuses on the irrational unconscious forces inherent in leadership and engages in executive coaching and organizational facilitation in her consulting practice.

Our unique MBA programs emphasize the combination of theory and practice and focus on the personal development of each student. They do this through a variety of unique extracurricular activities that result in both personal and professional development.

THE EXECUTIVE MENTORING PROGRAM (EMP)

The Executive Mentoring Program gives outstanding students an unusual opportunity to receive personal guidance from experienced senior executives with proven professional and managerial achievements in both the Israeli economy and international markets.

Each mentor guides a group of 6-8 students during the second year of the program.

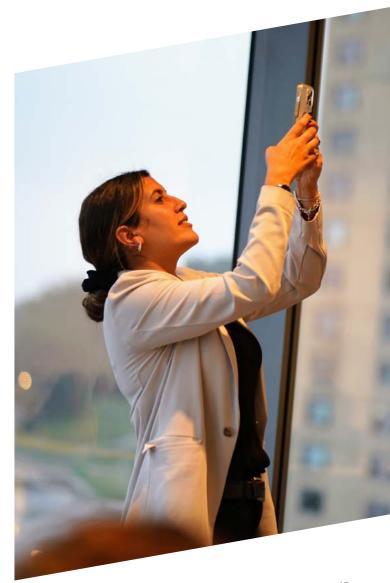
ARISON LEADERSHIP DEVELOPMENT PROGRAM

Successful managers must have more than analytical abilities and sound judgement. To suceed in business they need a deep understanding of what drives people - themselves and others. The Arison Leadership Development Program provides a rich opportunity for students to learn about the unconscious layers of leadership and to identify for themselves their key strengths and development needs.

This program is unique to the MBA programs at Reichman University, and is based on similar programs at Harvard Business School, IMD, and INSEAD. It has a year-round modular structure that allows students to adapt their learning experiences to meet their individual needs and interests. Students are invited to attend lectures and workshops, which give them the opportunity to consult with peers and experts on the the professional dilemmas they face.

LEADERSHIP BEHIND THE SCENES

In this unique interview series, Dr. Sivanie Shiran interviews well-known global business leaders about their personal and professional leadership journeys, allowing students a unique glimpse "behind the scenes" into the human psychology of these business giants.



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APPLICATION, ADMISSION, TUITION

APPLICATION PERIOD

The application period for the 2024-2025 academic year is **November 15, 2023 - August 31, 2024**.

The application period for students required to take MBA preparatory courses ends on **July 31, 2024**.

Due to the competitive nature of the admissions process, we recommend that applicants prepare their application well in advance of the deadlines.

ADMISSION CRITERIA

- Quantitative undergraduate degree from a recognized academic institution
- Undergraduate GPA of 80% or 3.0 and above
- Demonstrated professional experience of at least three years after the undergraduate degree
- Interview (online or in person)
- Prerequisite courses are required in Statistics, Mathematics, and Economics. Students missing these courses will be required to take preparatory courses over the summer.
- Candidates who do not have a quantitative background may be required to take the GMAT.

APPLICATION PROCESS

The application process consists of two stages:

Stage 1 Your application will be evaluated by the Admissions Committee based on the submitted material (essays, official transcripts, etc.).

Stage 2 Applicants who successfully pass Stage 1 will be invited to a personal interview with the Admissions Committee. Applicants living outside of Israel may be interviewed by phone, video conference, or by a visiting professor.

The Admissions Committee will evaluate and reach decisions regarding each applicant's candidacy. Applicants will be informed of their status once it is decided.

ONLINE APPLICATION

Complete the online application form at

https://forms.runi.ac.il/#/Public/Registration?lang=en&form=MA

Please note your application must include:

- Official transcripts of previous academic undergraduate and graduate studies. Transcripts must bear the official stamp of the issuing institution. If you do not send the original transcript, scanned photocopies of the original documents will be accepted if properly notarized.*
- Detailed CV in English describing professional experience
- Two letters of recommendation in English, preferably one from a source who can comment on professional experience
- Candidates who do not have a quantitative degree must submit an official quantitative GMAT score.
- Copy of passport or identity card
- A short biography/Bio Form
- Essay/Questionnaire

* An official, notarized English translation must be submitted for all transcripts not originally issued in English.

FEES & TUITION

- The application fee is NIS 300 (non-refundable).
- The down payment is NIS 9,900. Applicants must pay the fee to secure their place in the program after being accepted. Once the down payment has been received, the applicant's place is secured and confirmed.
- The tuition fee for the entire program is **NIS 104,900**.

Reichman University reserves the right to change all tuition and fee rates without prior notice.

APPLY ONLINE AT

https://forms.runi.ac.il/#/Public/ Registration?lang=en&form=MA

FINANCIAL AID

MERIT SCHOLARSHIP

RRIS awards excellent students with merit scholarships based on their previous performance. Students do not apply for this scholarship. The Admissions Office will notify you if relevant.

FREE APPLICATION FOR FEDERAL STUDENT LOANS (FAFSA)

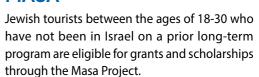
US citizens are eligible to apply to borrow FAFSA Stafford loans as part of the Direct Loans Programs and/or Sallie Mae. For students enrolled in the 2024-2025 academic year, the deadline to apply for loans is **April 1st, 2025**. Our school code is G40703, and the school name is Raphael Recanati International School. For further information and to start the process, please contact Rina Haller in our US office at Rina@aforu.org.

GRANT FOR NEW IMMIGRANTS

The Government of Israel offers financial assistance for graduate school tuition to new immigrants under the age of 30, provided the immigrant does not already have a graduate degree from abroad and the program is recognized by the Student Authority. Students must begin their graduate studies within three years of their Aliyah date (not including army service), in order to be eligible for this assistance.

https://www.gov.il/en/Departments/Units/students_authority_maya

MASA





Please note: once you make Aliyah you are not eligible for this grant so please check this before making Aliyah!

More information at: www.masaisrael.org

SAP (Students Assistance Programs)

Canadian students interested in loans and grants from the Canadian government can get information at

https://www.canada.ca/en/services/benefits/education/student-aid/grants-loans/province-apply.html

Financial aid is also available through the Free Loan Association for the Greater Toronto area

(https://jewishtoronto.com/directory/jewish-free-loan-toronto)

FOR MORE INFORMATION:

https://www.runi.ac.il/en/schools/rris/admissions/graduate/financial-aid-and-scholarships/



the most prestigious universities in Israel. Employers seek Reichman University graduates because they come with practical tools and hit the ground running. Reichman University operates a Career Development Center that aims to prepare students and alumni for the job Networking is the name market, and to provide them with the tools to find suitable employment both To date, there are more than before and after they graduate.

Reichman University offers a wide range of extracurricular activities: sports, debate club, Model UN, Israel advocacy, JLIC-RRIS Friday night dinners, shiurim, mincha club, choir, band, and much more.

WHY **REICHMAN UNIVERSITY**

Reichman University is one of

Reichman University was ranked number one in student satisfaction for quality teaching for four consecutive years, in a nationwide survey conducted by Israel's Council for Higher Education. We are the first non-government-subsidized academic institution to grant doctoral degrees.

The Raphael Recanati International School provides very special care for its students. We are the largest academic absorption center in the country. We are especially proud that we are home to more than 400 lone soldiers, who are currently studying here.

1/3 of Reichman University students are international. making us the most international university in Israel for full-degree students. Israeli students serve as counselors for first-year students in order to help them find their way around and get to know the system.

VISA & STATUS ASSISTANCE



status in Israel, and can turn to the Raphael Recanati International School staff for advice and assistance. All students must clarify their status and eligibility for a student visa (A-2), or Israeli citizenship, in advance before arriving to Israel, with the Israeli embassy or consulate in their country of origin. International students who are children of an Israeli parent must settle all matters, such as deferment of military service, with the nearest Israeli embassy or consulate.

For students considering immigration to Israel. The Jewish Agency provides advice and assistance:

www.jewishagency.org/Aliyah/, or for students from North America/UK: www.nbn.org.il

CAREER CENTER



The Career Center strives to prepare students to enter the workplace and help them find employment opportunities by providing counseling, placement, and informational services. It is tailored to meet the specific needs of the students and graduates of each of Reichman University's schools, according to the relevant market. These services include personal career counseling and assistance, including one-on-one LinkedIn sessions, as well as lectures and workshops on job-seeking strategies, LinkedIn, and interviews. In addition, the Career Center creates recruitment and networking opportunities such as job fairs and employer meetings. The center also maintains an updated listing of hundreds of job openings in Israel for students and graduates.

HEALTH INSURANCE

All Reichman University students are required to have comprehensive health insurance coverage throughout the duration of their studies. Reichman University cannot cover medical costs or take responsibility for students who do not have insurance. You may purchase your own health insurance policy to cover your medical needs while in Israel, or purchase the UMS HAREL YEDIDIM insurance policy for international students, offered by Reichman University (RUNI). If you are an Israeli resident covered by Israel's National Health Insurance (Bituach Leumi), you do not need any additional health insurance. The insurance plan with HAREL YEDIDIM provides comprehensive health coverage for *\$1,600 USD per academic year, which will be charged at the beginning of the year. In order for students to have continuous coverage, the HAREL YEDIDIM policy will be automatically renewed from one academic year to the next, until the end of the program, unless the student notifies the school in writing that they have an alternative health insurance and wishes to cancel.

Please note that the HAREL YEDIDIM health insurance plan does not cover pre-existing conditions.

For more information: rris.insurance@runi.ac.il

* Rates are subject to change according to insurance company rate fluctuations.



a more intimate learning setting, which allows students to get to know each other and the staff. Our philosophy is that our students are our partners.

Our small classes create

of the game!

38,000 Reichman University

This gives students a unique

graduates from over 90 countries.

opportunity to meet people from

different backgrounds and learn

about other nations and cultures,

and to establish friendships that

last a lifetime. This also creates

a global network that provides

throughout their professional

career.

our graduates with an advantage

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RRIS GLOBAL VILLAGE

STUDENTS IN THE GLOBAL MBA

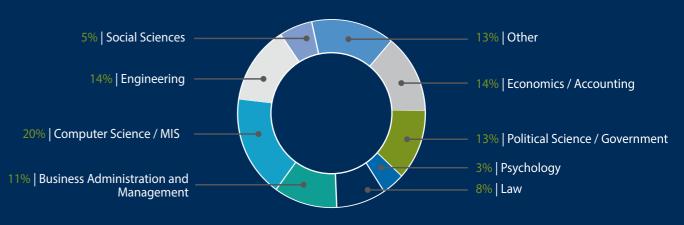
Average years of employment after completion of first degree

6

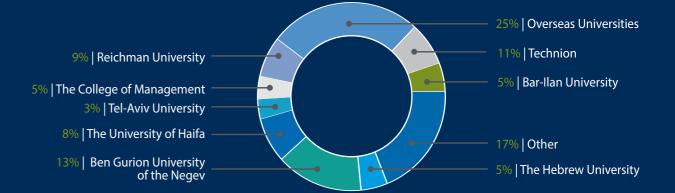
Average age

31

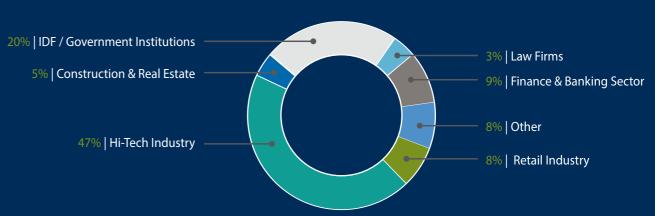


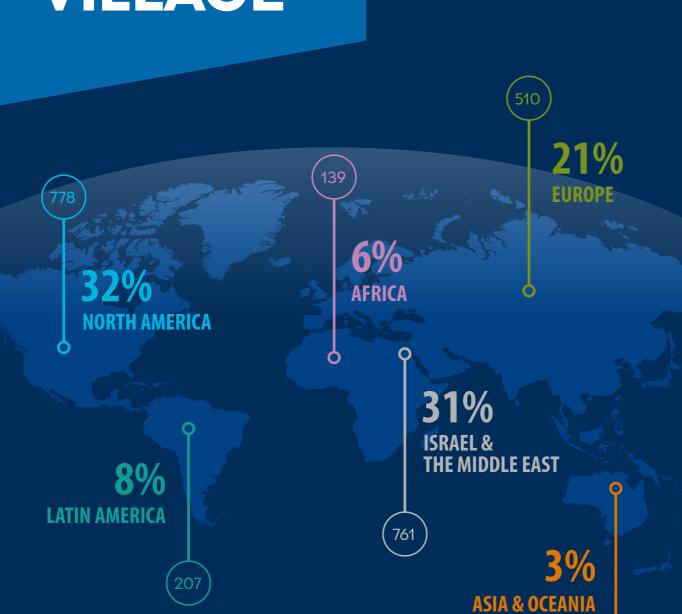


PRIOR ACADEMIC INSTITUTION



PRIOR JOB SECTORS





30% ∰

OF THE STUDENT POPULATION OF REICHMAN UNIVERSITY ARE INTERNATIONAL STUDENTS.
RRIS IS THE LARGEST ACADEMIC ABSORPTION CENTER IN ISRAEL.

ACADEMIC CALENDAR 2024-2026

Opening Event - November 8th, 2024

Mini Semester 1	November 10 - December 20, 2024
Mini Semester 2	January 5 - February 14, 2025
Mini Semester 3	March 2 - April 11, 2025
Purim break	March 14, 2025
Pesach break	April 13-18, 2025
Memorial Day and Independence Day	April 30 - May 1, 2025
Shavuot break	June 2, 2025
Mini Semester 4	May 4 - June 13, 2025
Mini Semester 5	June 29 - August 8, 2025
Rosh Hashanah break	September 22-24, 2025
Yom Kippur break	October 1-2, 2025
Succoth break	October 6-14, 2025
Mini Semester 6	November 9 - December 19, 2025
Mini Semester 7	January 4 - February 13, 2026
Mini Semester 8	March 1 - April 17, 2026
Purim break	March 3, 2026
Pesach break	April 1-7, 2026
Memorial Day and Independence Day	April 20-22, 2026
Shavuot break	May 21-22, 2026
Mini Semester 9	May 10-26, 2026

- New York Study Tour dates will be publicized at the start of the school year.
- Exams will take place between mini semesters, Friday mornings, or weekday afternoons.
- The schedule is tentative and subject to change



